

Dear Sir/Madam,

Greetings!

We are writing to express interest in recruiting your students **LLB / LLM with 0-3 years experience** for our client **M/s Pramata Knowledge Solutions - Pramata is headquartered near San Francisco, California and its solution delivery center is located in Bengaluru, Karnataka.**

Brief about ourselves:

EDGJEIN is a growth oriented Manpower Recruitment Consultancy. The organization was started by young and dynamic team of professionals having intense experience into the manpower and recruitment needs.

A brief about the company:

Pramata delivers **Customer Relationship Intelligence (CRI)** to sales, financial and legal teams within customer organizations. Across some of the planet's most sophisticated companies, these sales, financial and legal teams make uninformed critical decisions every day that exposes their business to risk of lost revenue, missed cross-sell and up-sell opportunities and non-compliance with contractual obligations. Pramata's CRI is innovative technology that delivers an integrated and digital view of data across the sales, financial and legal teams to help them maximize the most of their customer relationships. Sales and sales operations teams use Pramata CRI to grow and retain customers, find new cross-sell and up-sell opportunities and operate more efficiently. Finance, compliance and customer operations use CRI to better mobilize customers, ensure fulfillment, track customer compliance and develop strategies for optimizing pricing and profitability. Legal and compliance teams use CRI to understand their contractual arrangements, remain compliant with obligations and develop best practice strategies in contracting.

The role would be that of a **Contract Analyst**

The job location would be **BENGALURU.**

A brief about the role:

- Analyze and extract key pieces of legal and financial information from various legal documents like Sale and Service Agreements, Partnership Agreements, Lease and License Agreements, Requests for Proposal (RFP), Vendor Agreements, Statement of Work, Employment Contracts, Due Diligence Contracts, Non-Disclosure Agreements, etc.
- Review of commercial contracts to extract relevant and crisp findings from scattered information across the contract to provide critical sales, risk & compliance, revenue assurance data in a more user-friendly and accurate manner.

- Work on various projects of various clients including software technology, manufacturing, telecommunications, and pharmaceuticals to name a few.
- Have high work quality and ability to meet targets and deadlines.
- Hands-on experience in interpretation, modeling, reporting and analysis of complex contracts data and unstructured information.
- Work on special Contracts Management applications / platforms built by Pramata to manage legal and financial information of the Clients.

Skill Sets Required

- Ability to handle complex legal documents and apply general legal concepts in day-to-day interpretation.
- Good Communication / Interpersonal skills
- Ability to handle pressure and stress with a balanced mind.
- Detail & quality oriented approach.
- General working knowledge of computers
- We are **NOT** into DRAFTING/ NEGOTIATING of contracts.

Remuneration: CTC starting from 3 LPA to 7 LPA.

Note:

Please let us know the contact details - Name and contact no/s of the concerned person to discuss further as we intend to conduct this campus drive in the next 15 days.

Please send the resumes of the candidates to us to start the exercise.

We want the **shortlisted students to come to your institute for a written test** followed by a **personal round of interview / a face to face discussion**, wherein the final CTC will also be decided and henceforth the company shall release the offer letter.

We intend to have a batch of at least 100 candidates for the written test so that at least 10-15 positions are closed. (no. of positions 50+)

Do let us know the possibility. Kindly let us know the next steps and we would be glad to take it forward.

Look forward to hiring great talents from your institute!

Many Thanks & Regards!

**AK Gangal
EDGJEIN (Management Consultants)
Mumbai-400064**